

Sales Booster – 1 Day Intensive Workshop

Super Sales Tools ...

The Essential “tool kit” for every Sales Professional

How many times have you been with a customer, knew you had what they needed but just didn't seem to have the right dialogue to make the sale? Using the metaphor of a tool kit, this highly motivating and interactive sales workshop will provide the skills and attitude training necessary for creating BIG sales and LOYAL customers.

Come sharpen your sales saw in this 1 day, highly interactive workshop that will **polish current skills** and **ignite a passion for making the sale**. This “Sales Booster” will create a renewed motivation to SELL and SECURE customers for your store.

You will learn how to;

- drill your way into **discovering the customers true desires** with 5 easy questions
- balance multiple customers without losing **rapport and connection**
- gain and maintain a **positive attitude** in a changing consumer world
- nail the sale with **10 confident closing strategies**
- measure **personal sales performance** results with a non-emotive formula

This workshop is the perfect sales KIT guaranteed to energise and educate the entire team into increased performance and productivity levels.

1 day workshop 9am – 5pm

Melbourne – Tuesday 9th March

Sydney – Tuesday 27th April

Brisbane – Monday 17th May

Logistics will be sent via email after online registration is completed.

Investment \$299 per attendee or for Members 3 points per attendee (Inc GST)