

Sales Booster – 1 Day Intensive Workshop

Are your team like “Scrooge” & stuck in Christmas past?

Be a business that lives in the present and have your team super skilled for Christmas!

Every year there are more businesses fighting for each Christmas Dollar, this punchy session will provide your team with the **skills to secure each sale** and **maximise every individual opportunity**.

You will learn how to:

- Handle ever present discounting questions
- Use dialogue to differentiate you from your competitor
- Recognise opportunities even with a disengaged customer
- Use technology (phones ipods) to your advantage
- Navigate the selling steps to individualise each sale
- Create a stimulating store environment each and every day

Bring your entire team to ensure you ring in the New Year with bucks in the till and customers in your store!

1 day workshop 9am – 5pm

Brisbane – Monday 22nd November

Melbourne – Tuesday 23rd November

Perth – Wednesday 24th November

Adelaide – Monday 29th November

Sydney – Wednesday 1st December

Logistics will be sent via email after online registration is completed.

Investment \$299 per attendee or for Members 3 points per attendee (Inc GST)